



GRUPOTECHNOS

RESULTS 4Q25



SCHEDULE

1. 4Q25 Highlights

Daniela Pires

2. 4Q25 Results

Daniela Pires

3. Financial Evolution

Daniela Pires

4. Q&A

HIGHLIGHTS



4Q25 Highlights

4Q25 vs. 4Q24



Net Revenue

R\$162,0M
+18,0%



Sales average price and Volume

PM R\$244 +4,7%
784 mil +14,1%



Gross Profit and Gross Margin

LB R\$88,4M +17,7%
MB 54,5% -0,2 p.p.



SG&A
R\$49,8M
+21,3%



Adjusted EBITDA

R\$43,2M
+17,7%



Net Debt
R\$ -8,7M

2025 Highlights

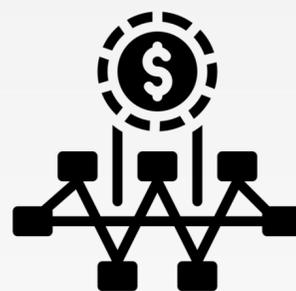
2025 vs. 2024



Net Revenue

R\$478,4M

+19,5%



Sales average price and Volume

PM R\$231 +8,7%

2.436 mil +11,5%



Gross Profit and Gross Margin

LB R\$261,7M +19,6%

MB 54,7% +0,0 p.p.



SG&A

R\$167,1M

+14,4%



Adjusted EBITDA

R\$111,7M

+19,9%



Net Debt

R\$ -8,7M

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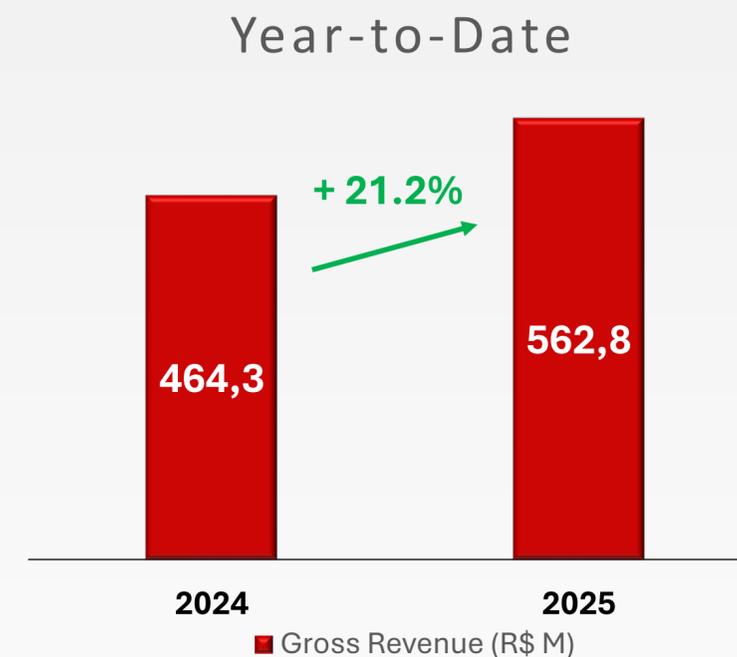
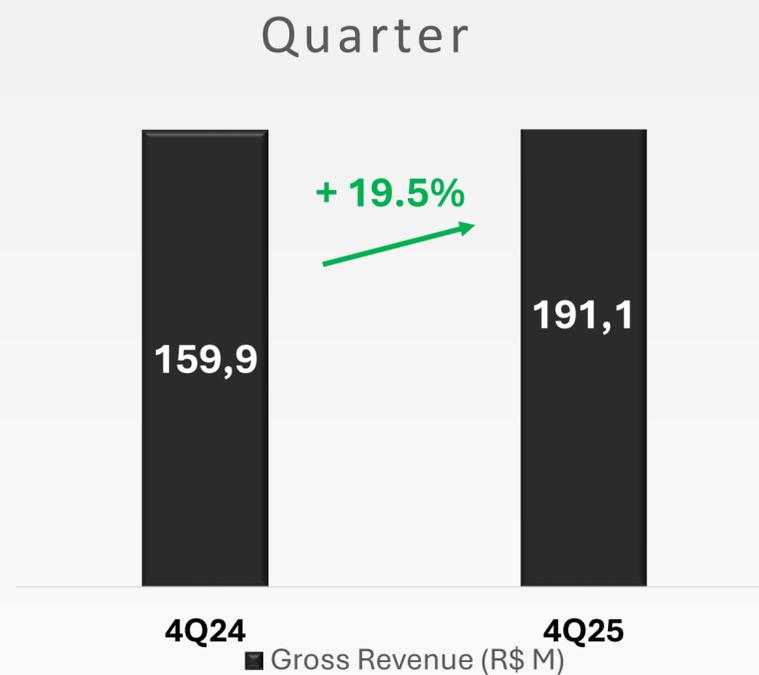
Daniela Pires

4. Q&A

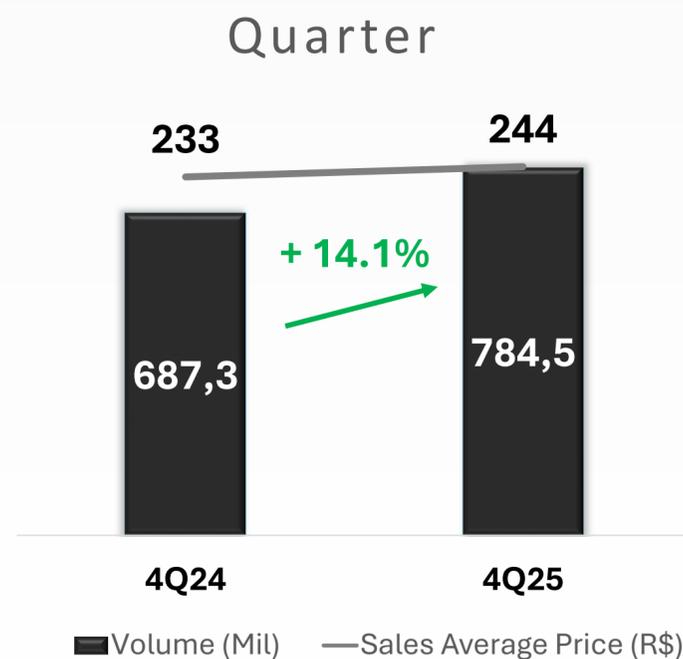


4Q25 Results

Gross Revenue (R\$M)

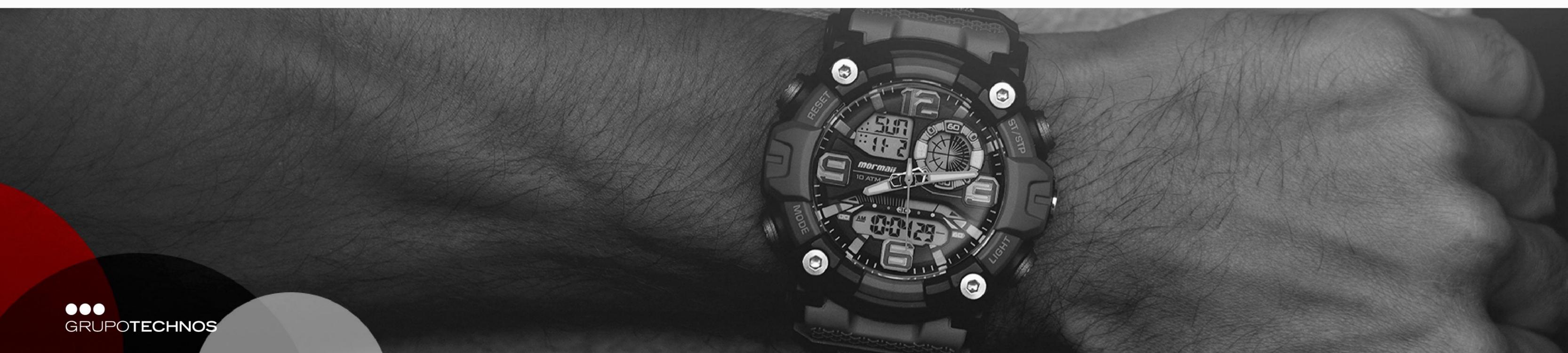
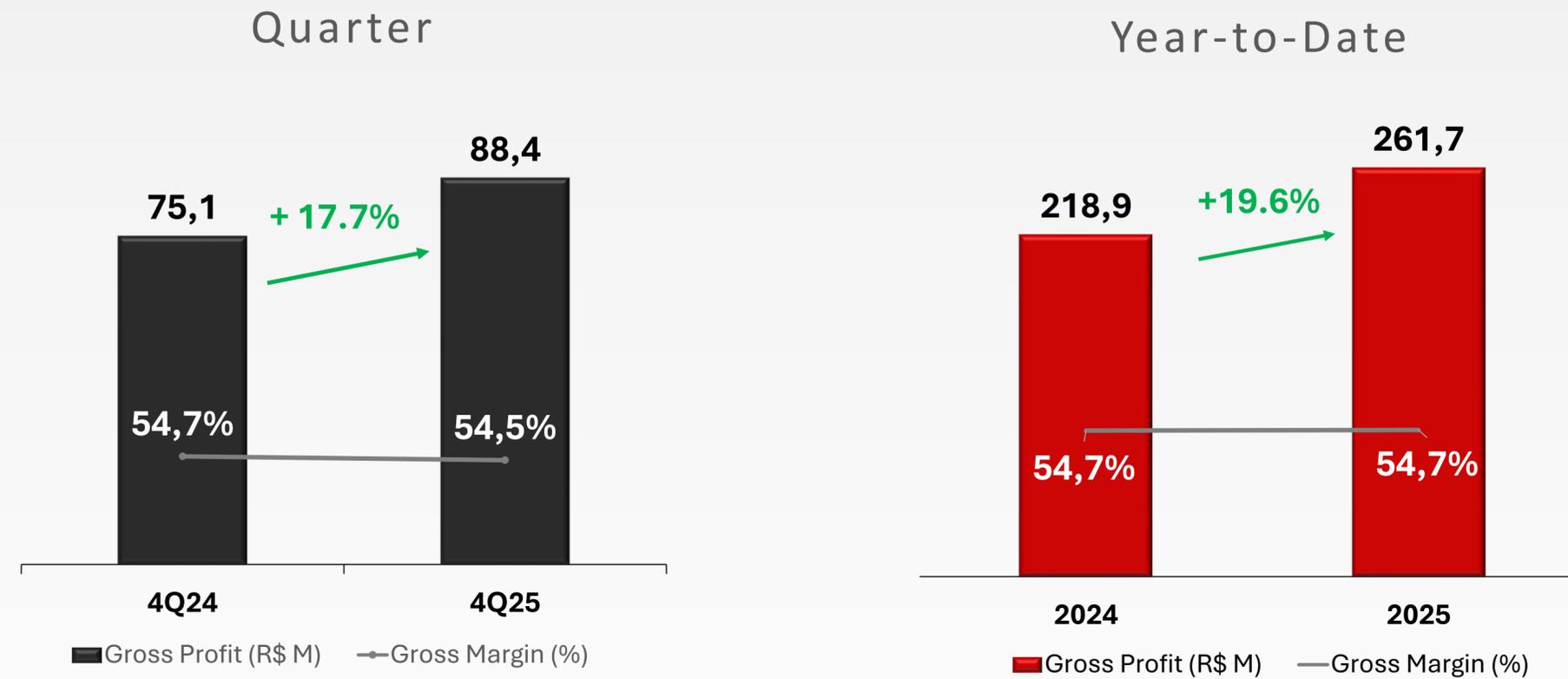


Sales average price and Volume



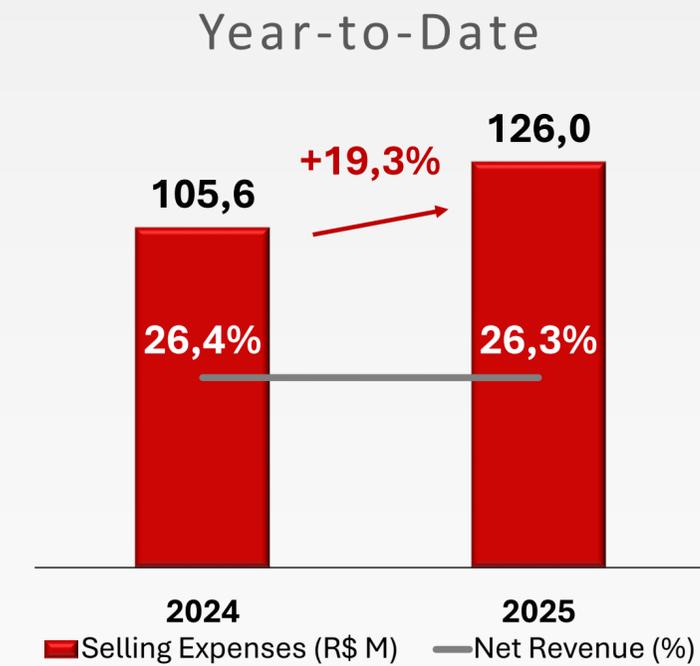
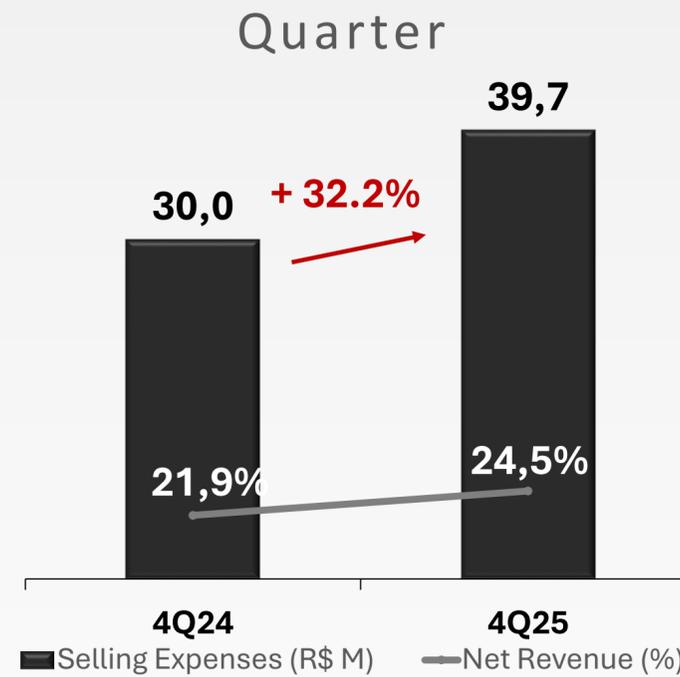
4Q25 Results

Gross Profit and Gross Margin

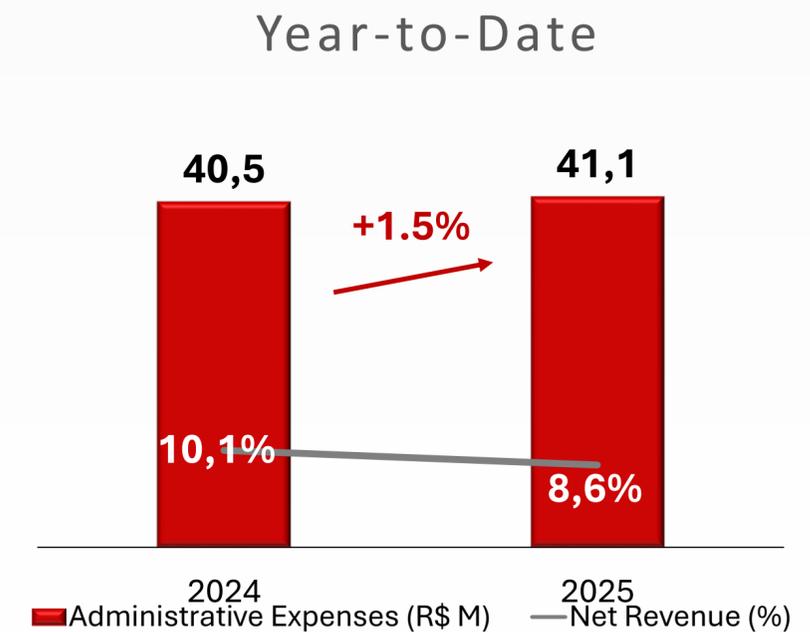
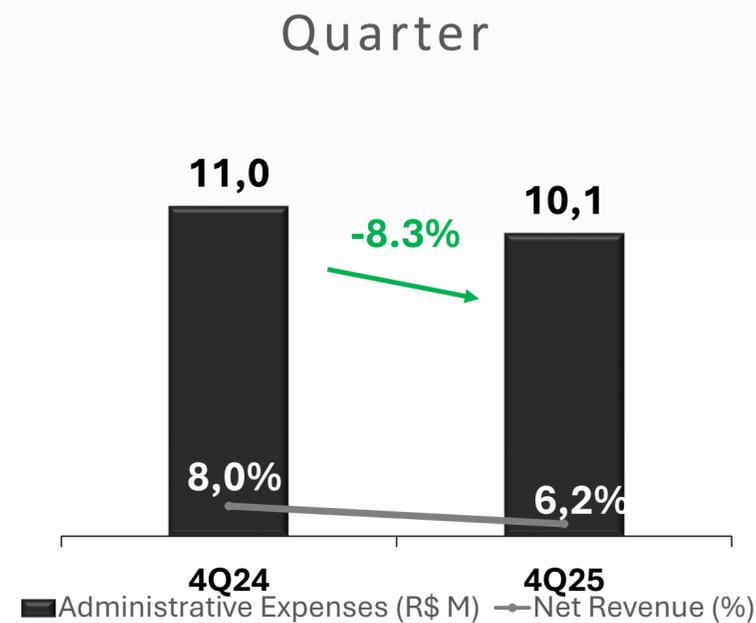


4Q25 Results

Sales Expenses (R\$M)

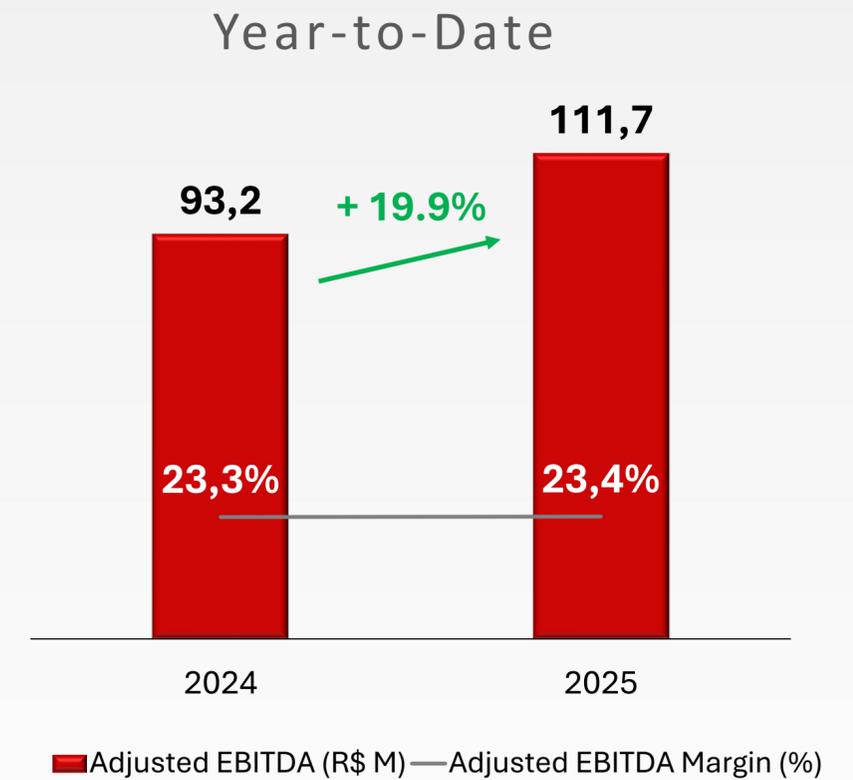
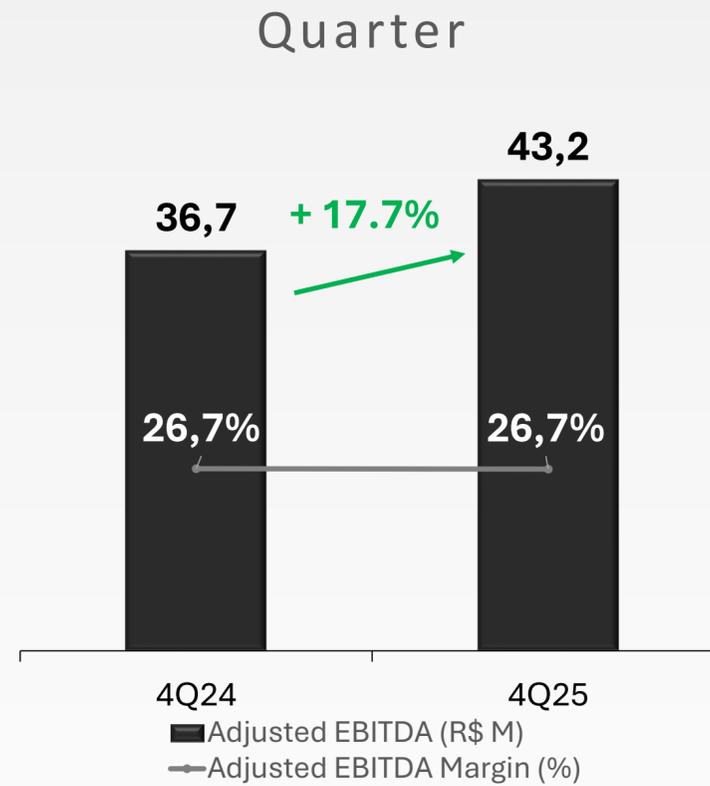


Administratives Expenses (R\$M)



4Q25 Results

Adjusted EBITDA Margin (R\$M) and Adjusted EBITDA Margin (%)



4Q25 Results

R\$ million	4Q24	Days	4Q25	Days
(+) Accounts Receivables	190,2	171	229,7	173
(+) Inventories	142,9	284	154,1	256
(-) Accounts Payables	72,4	144	54,1	90
(=) Working Capital	260,8	311	329,7	339



4Q25 Results

R\$ milion	4Q24	3Q25	4Q25
Gross Debt	(107,8)	(90,8)	(47,1)
(-) Cash	120,3	70,1	38,4
(=) Cash (Debt) Net	12,5	(20,7)	(8,7)

SCHEDULE

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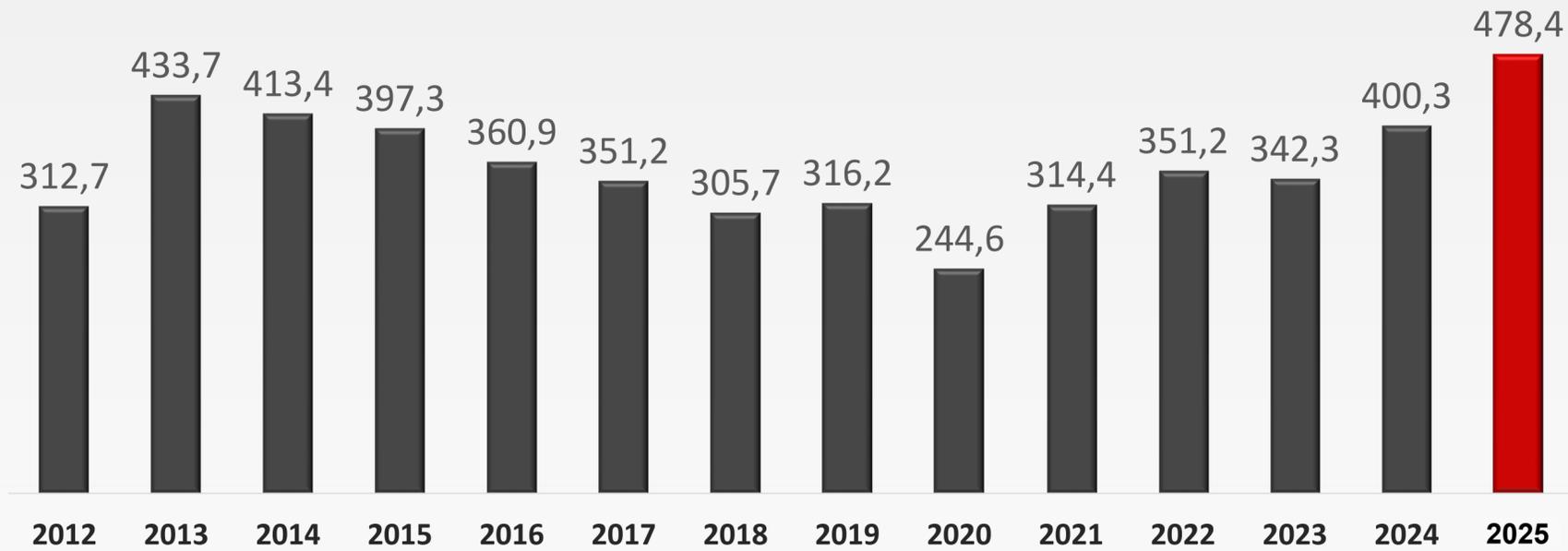
EVOLUTION

FINANCIAL RESULT

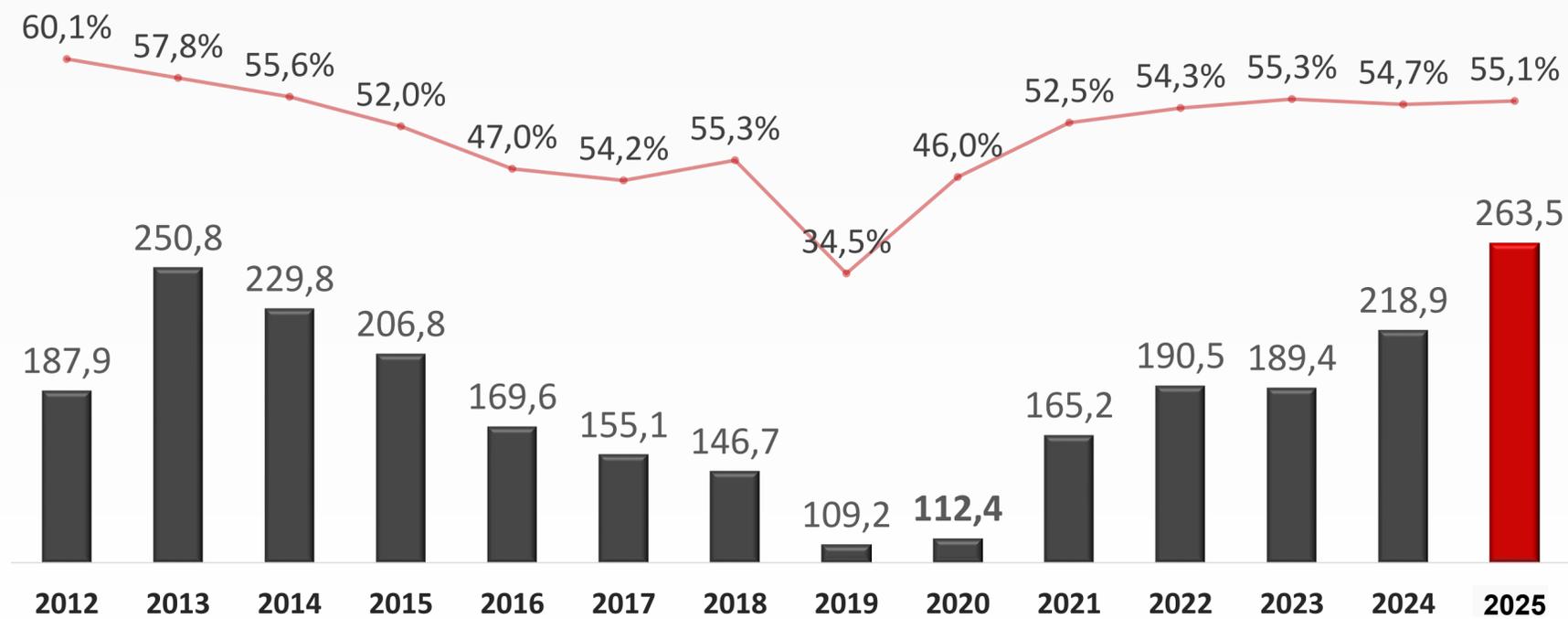


Financial Evolution

Net Revenue (R\$M)

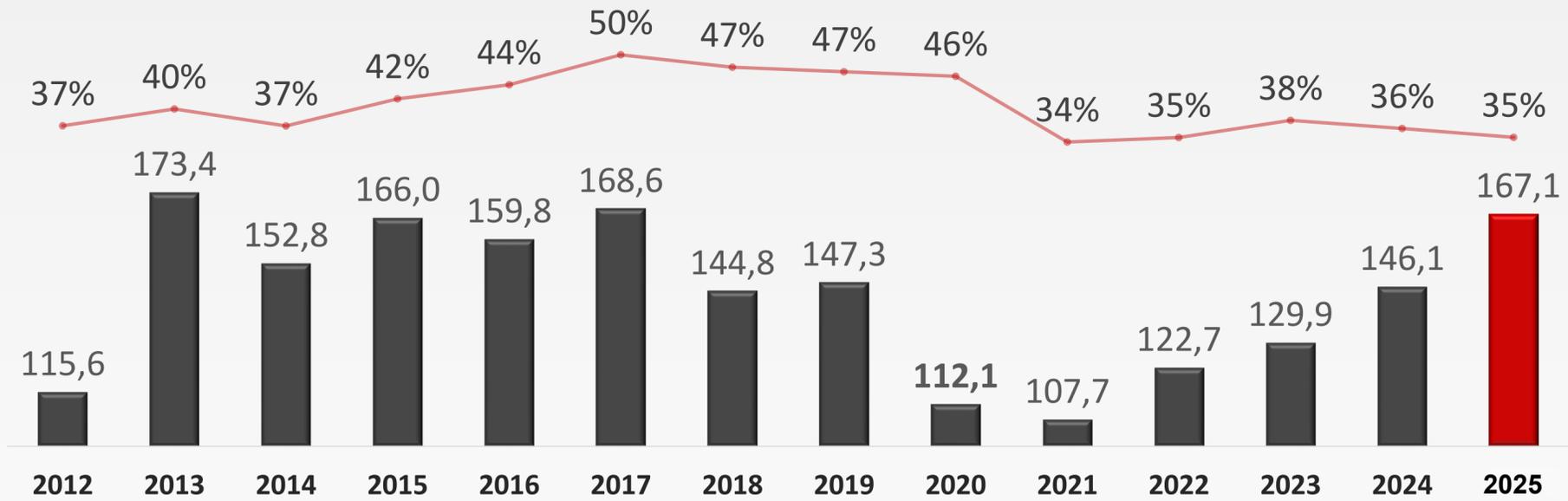


Gross Profit (R\$M) and Gross Margin

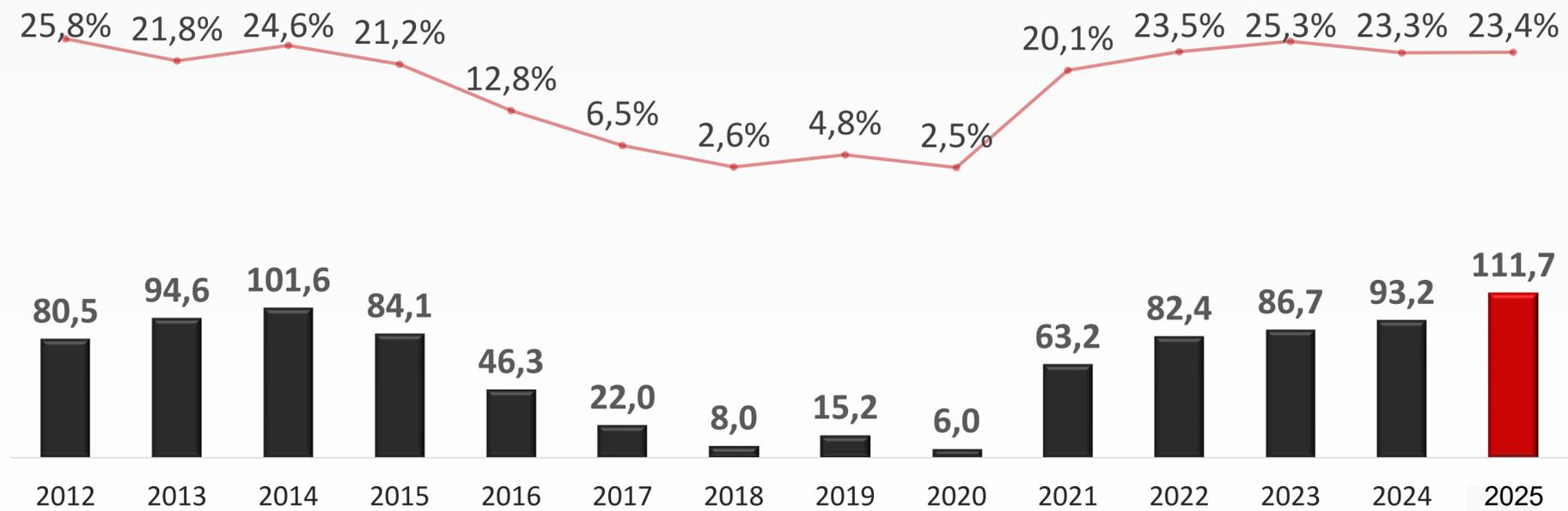


Financial Evolution

SG&A and % of Net Revenue



Adjusted EBITDA and Adjusted EBITDA Margin



Agenda

1. Destaques do Trimestre

Daniela Pires

2. Indicadores Financeiros

Daniela Pires

3. Evolução Financeira

Daniela Pires

4. Q&A



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