



GRUPOTECHNOS

## RESULTS 1Q26





# SCHEDULE

1. 1Q26 Highlights  
Daniela Pires

2. 1Q26 Results  
Daniela Pires

3. Financial Evolution  
Daniela Pires

4. Q&A



# HIGHLIGHTS





# 1Q26 Highlights

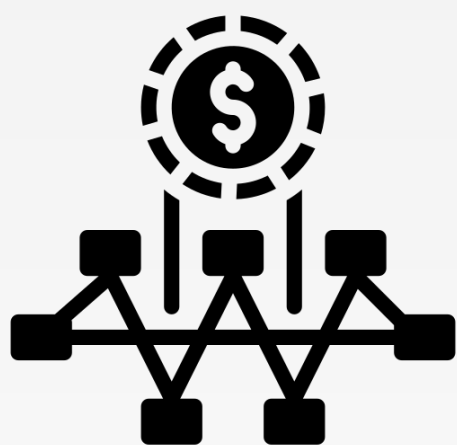
1Q26 vs. 1Q25



## Net Revenue

R\$91,2M

+5,3%



## Sales average price and Volume

PM R\$206 -1,4%

# 521 mil +6,9%



## Gross Profit and Gross Margin

LB R\$48,9M +5,7%

MB 53,6% +0,2 p.p.



## SG&A

R\$39,7M

+7,6%



## Adjusted EBITDA

R\$14,0M

+16,4%



## Net Debt

R\$ -17,1M



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## 3 Financial Evolution

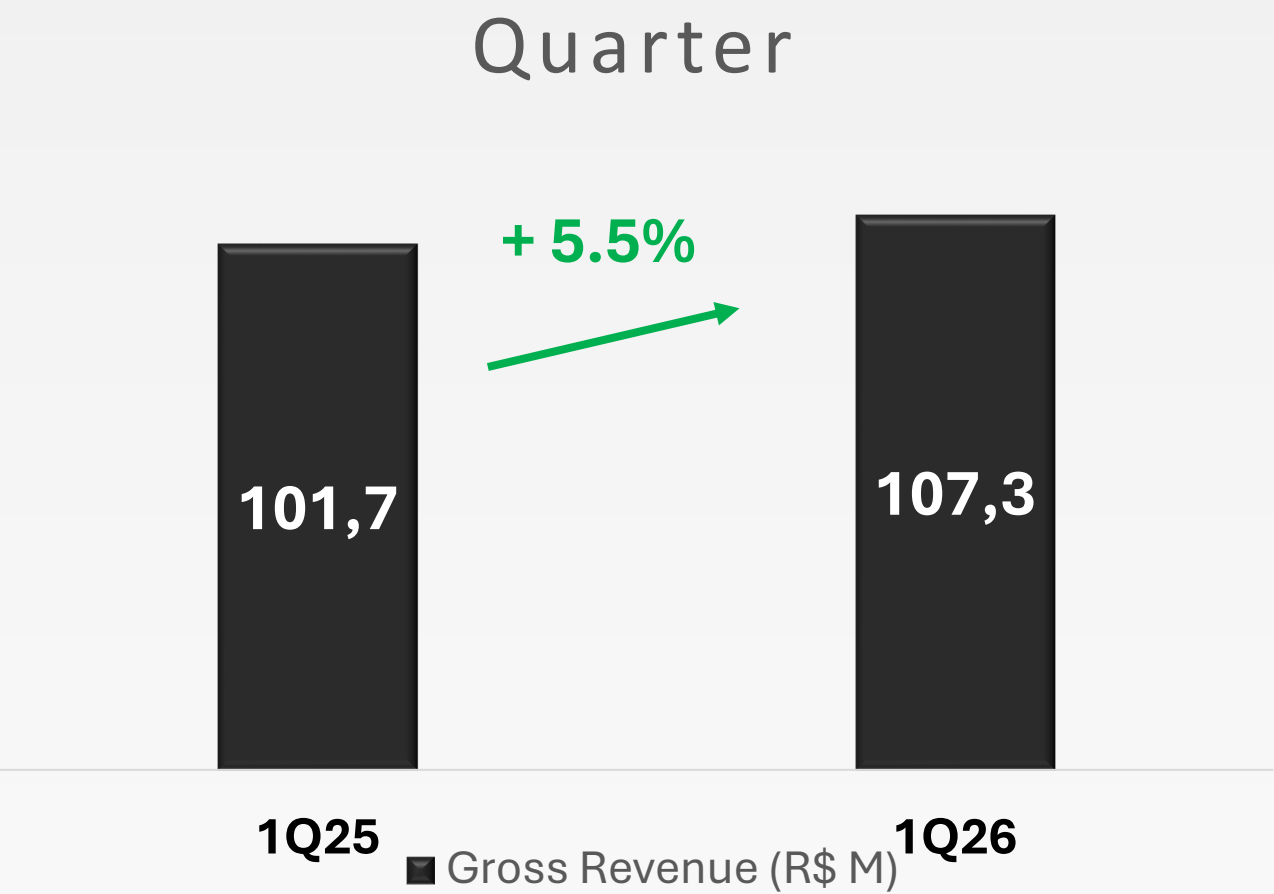
Daniela Pires

## 4. Q&A

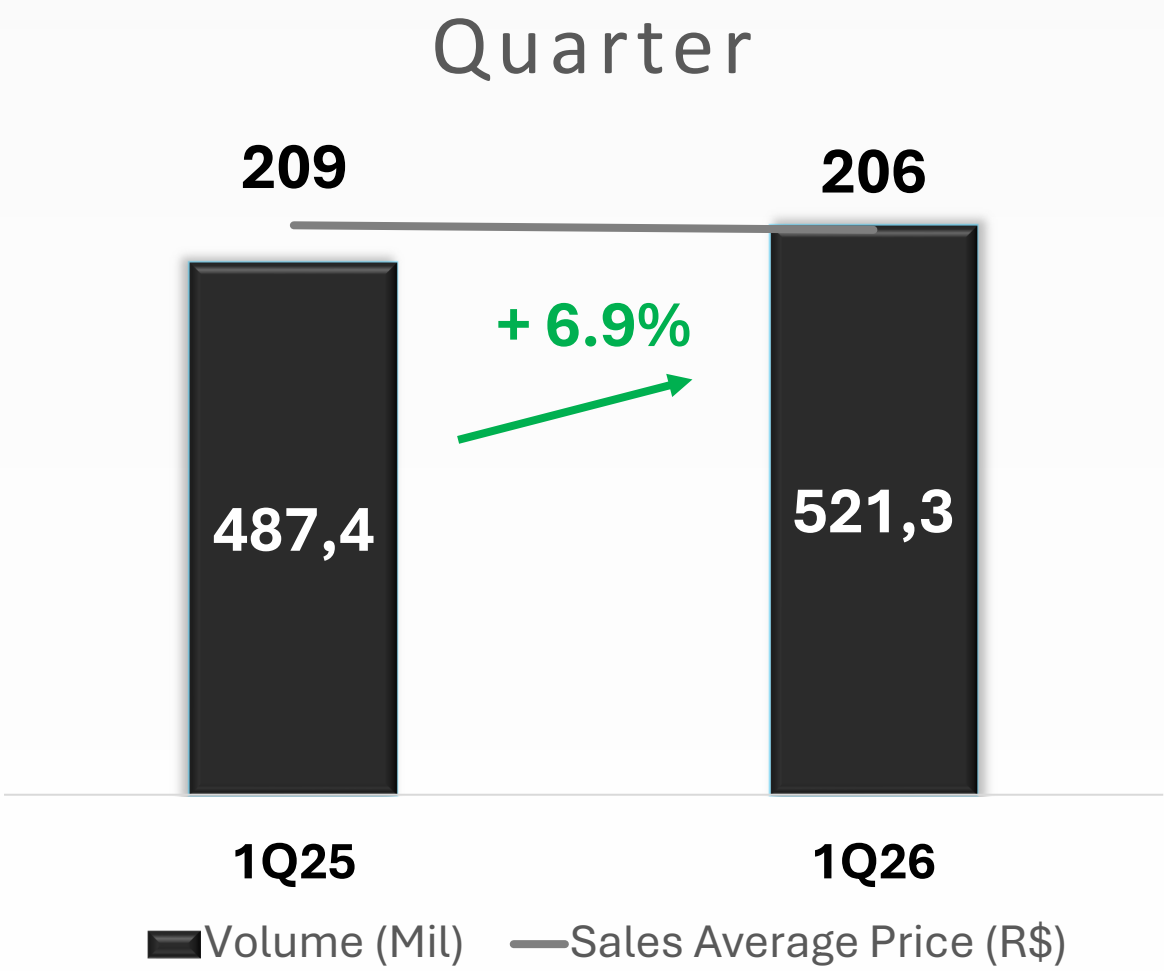


1Q26 Results

Gross Revenue (R\$M)



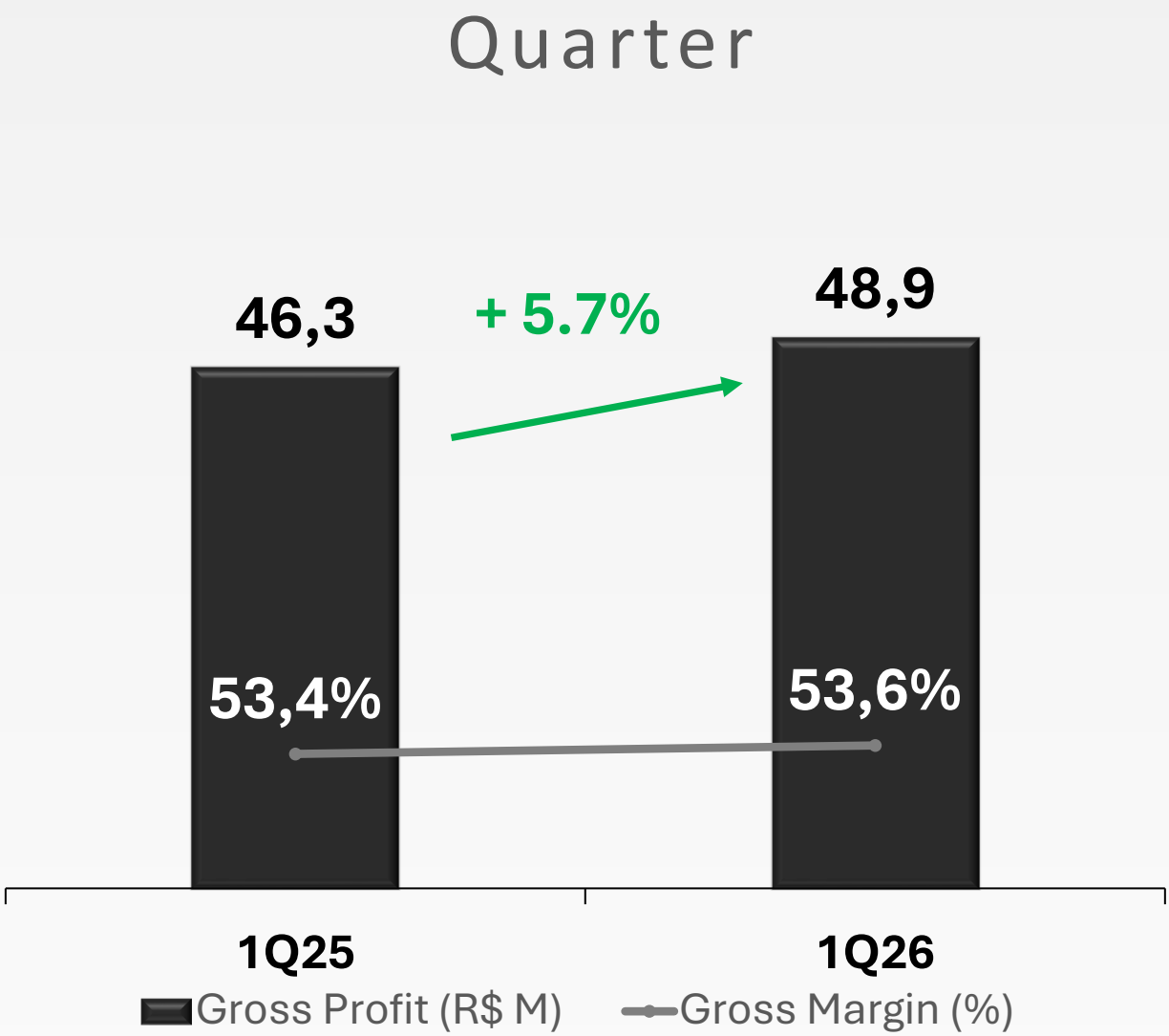
Sales average price and Volume





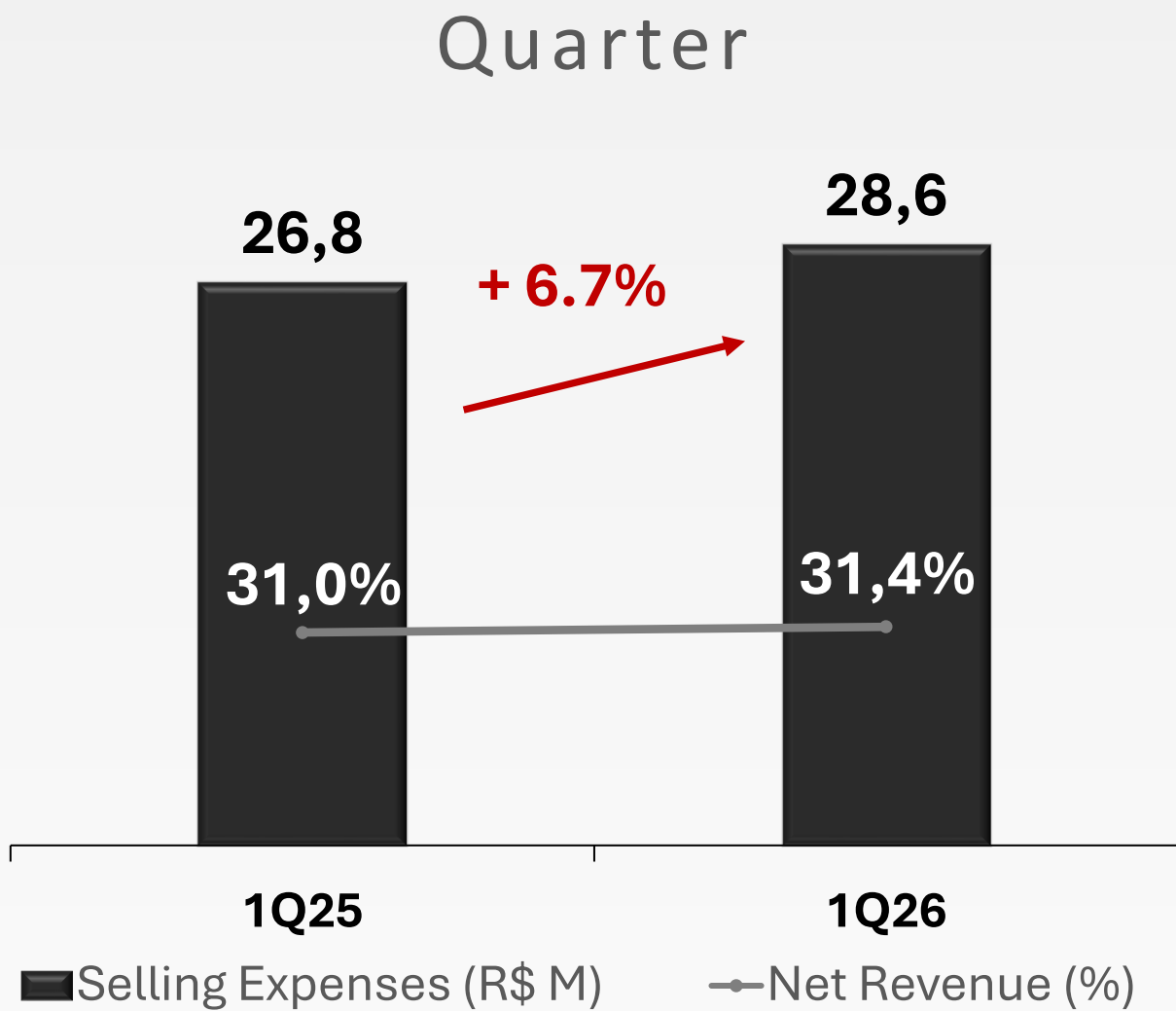
1Q26 Results

Gross Profit and  
Gross Margin

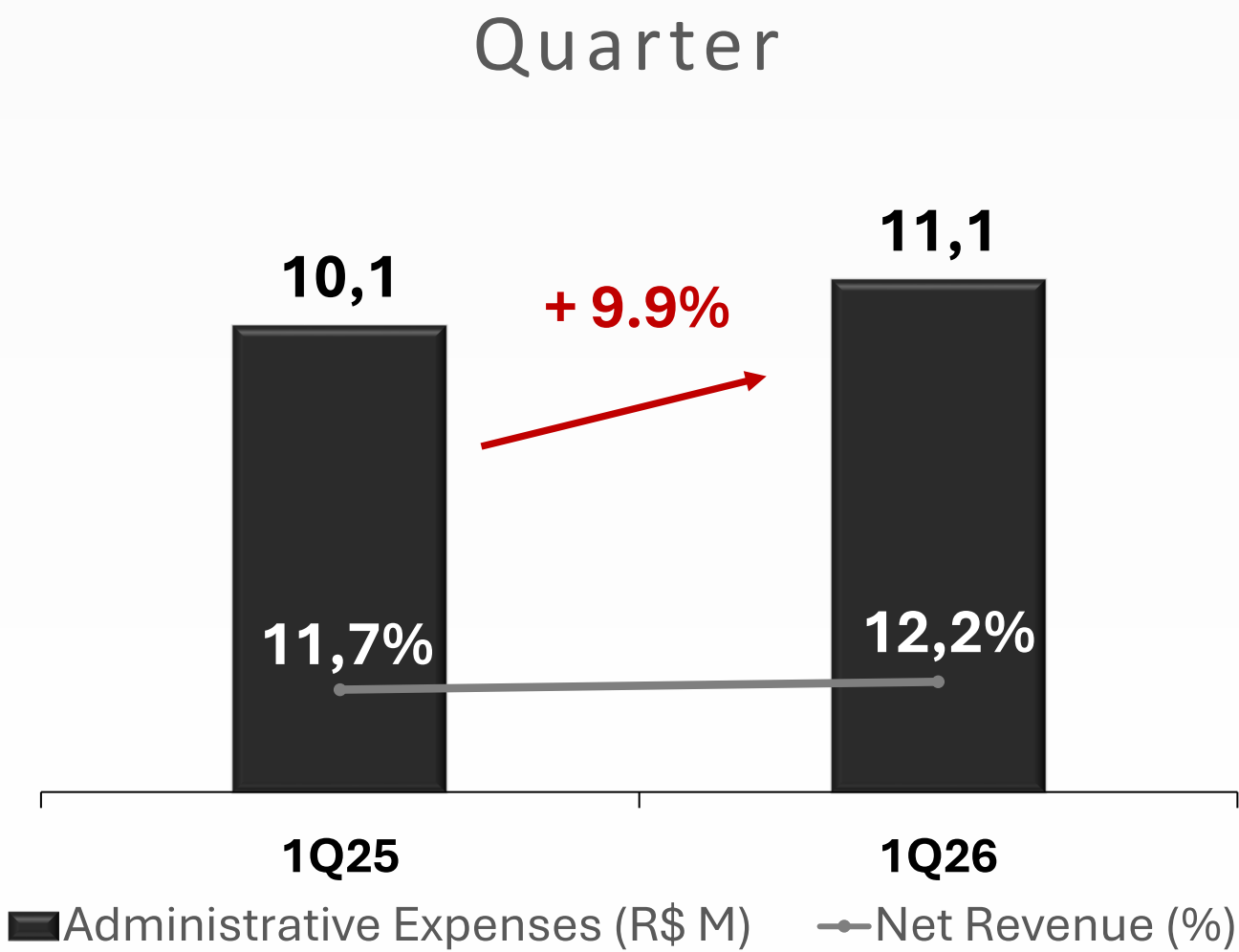


1Q26 Results

Sales Expenses (R\$M)



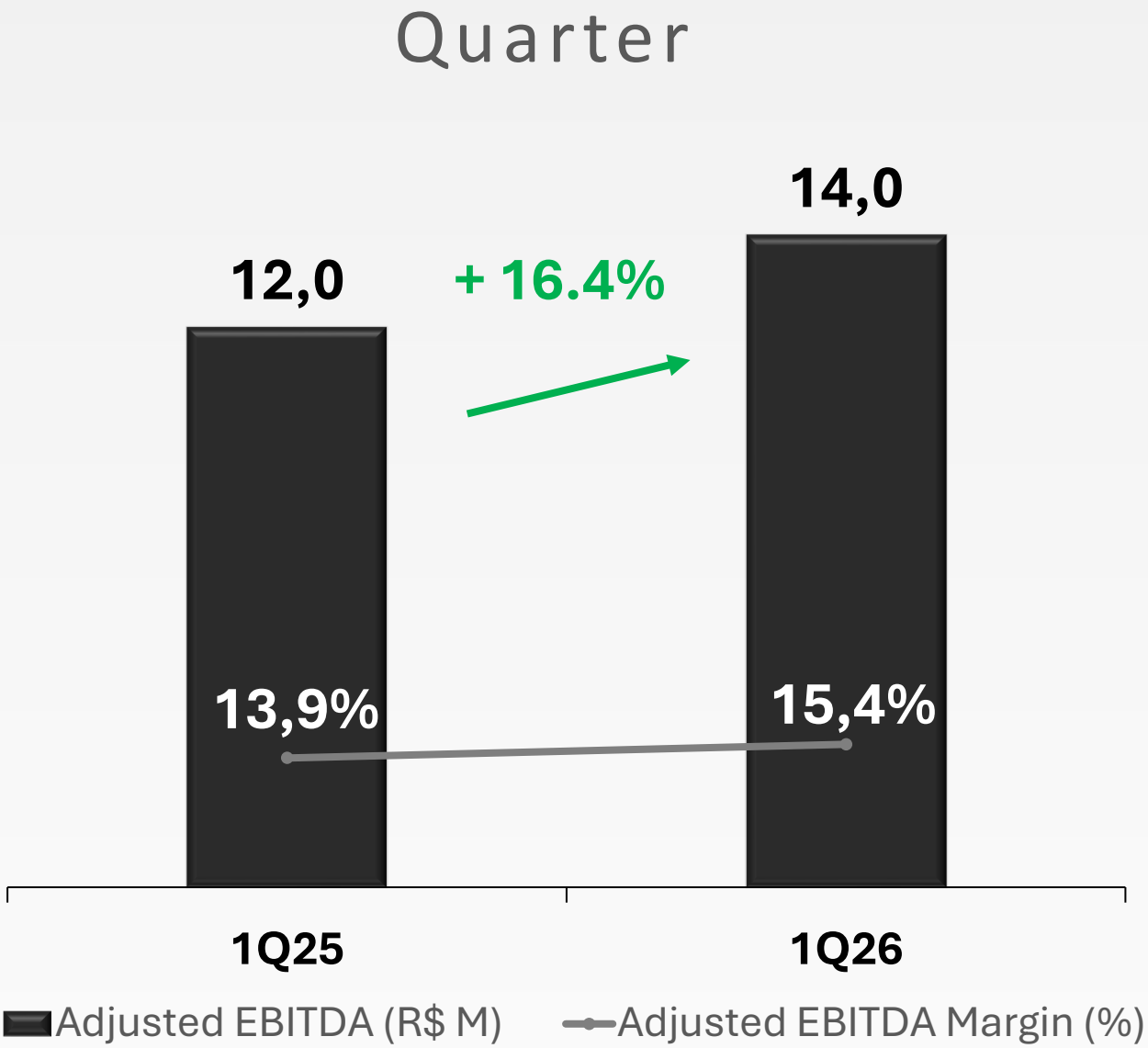
Administratives Expenses (R\$M)





# 1Q26 Results

Adjusted EBITDA Margin (R\$M) and  
Adjusted EBITDA Margin (%)







1Q26 Results

R\$ million	1Q25	Days	1Q26	Days
(+) Accounts Receivables	176,4	152	202,6	151
(+) Inventories	161,2	306	181,0	298
(-) Accounts Payables	59,5	113	58,8	97
(=) Working Capital	278,0	345	324,8	352





1Q26 Results

R\$ milion	1Q25	4Q25	1Q26
Gross Debt	(101,3)	(47,1)	(42,7)
(-) Cash	89,0	38,4	25,6
(=) Cash (Debt) Net	(12,3)	(8,7)	(17,1)



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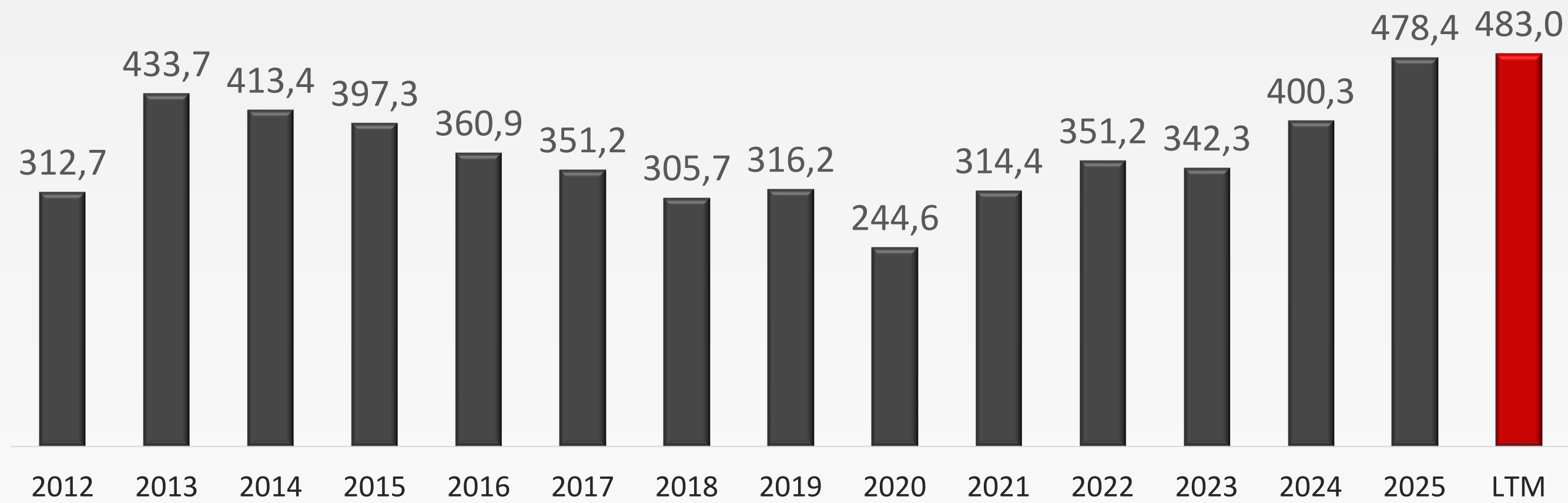
# EVOLUTION FINANCIAL RESULT



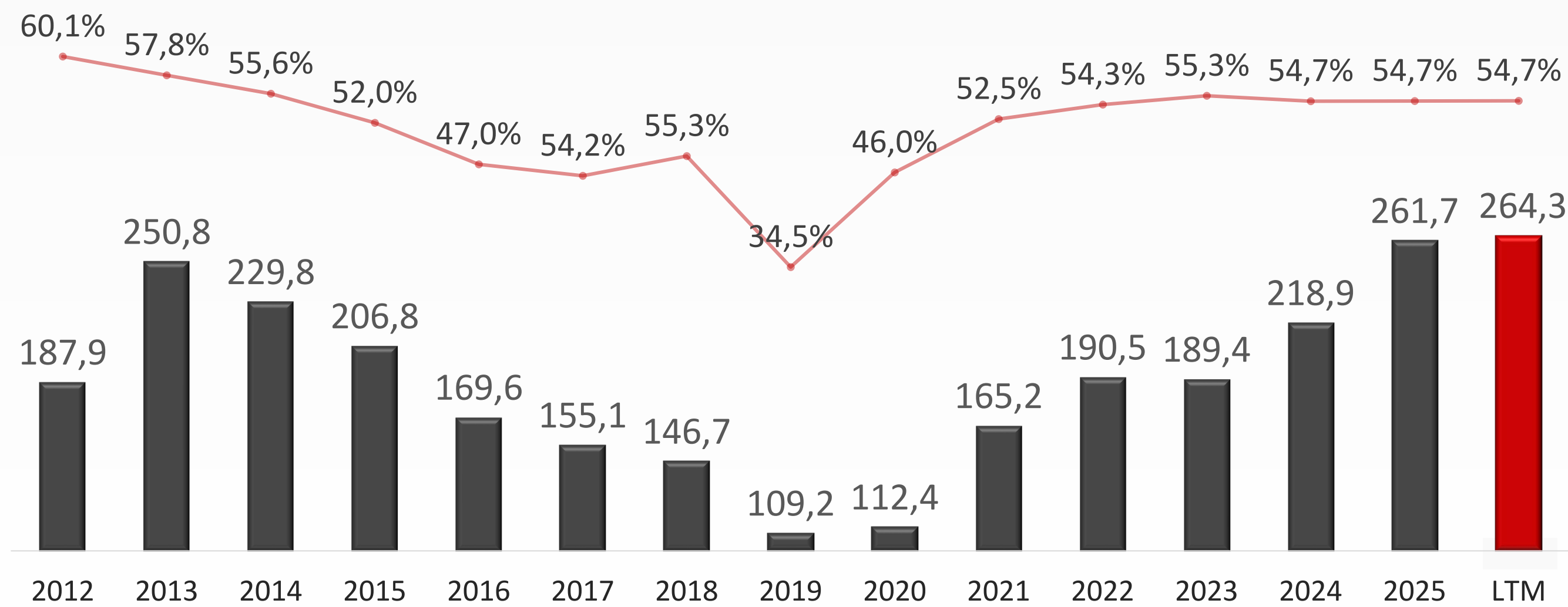


# Financial Evolution

Net Revenue (R\$M)



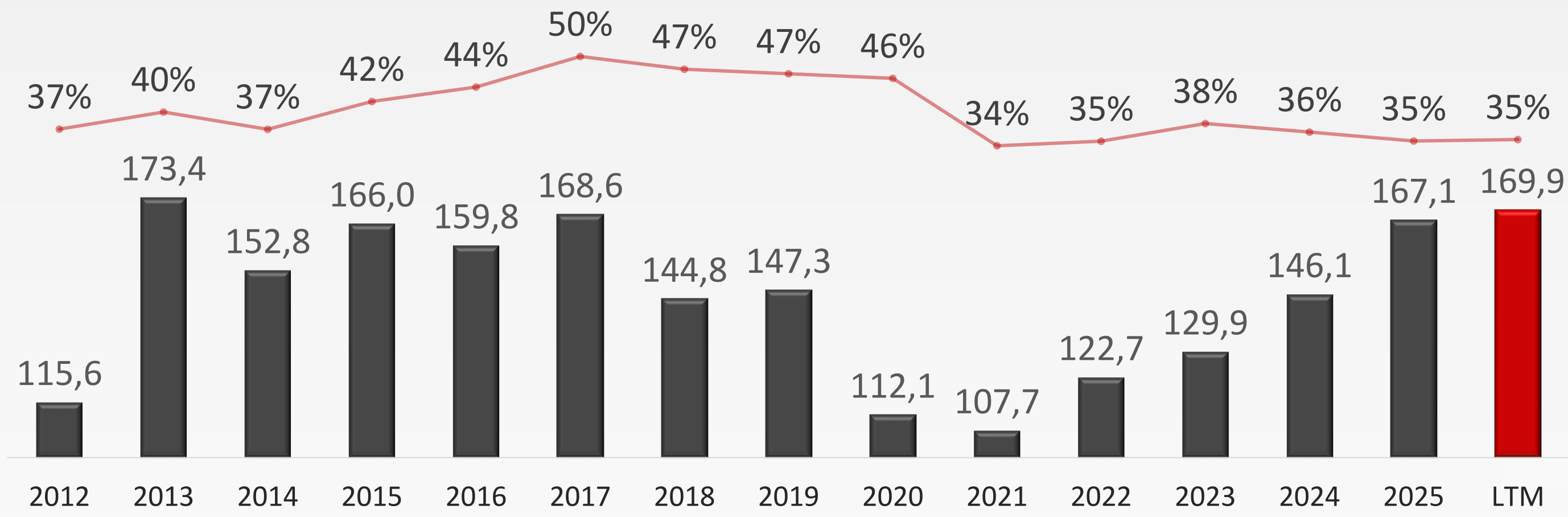
Gross Profit (R\$M) and Gross Margin



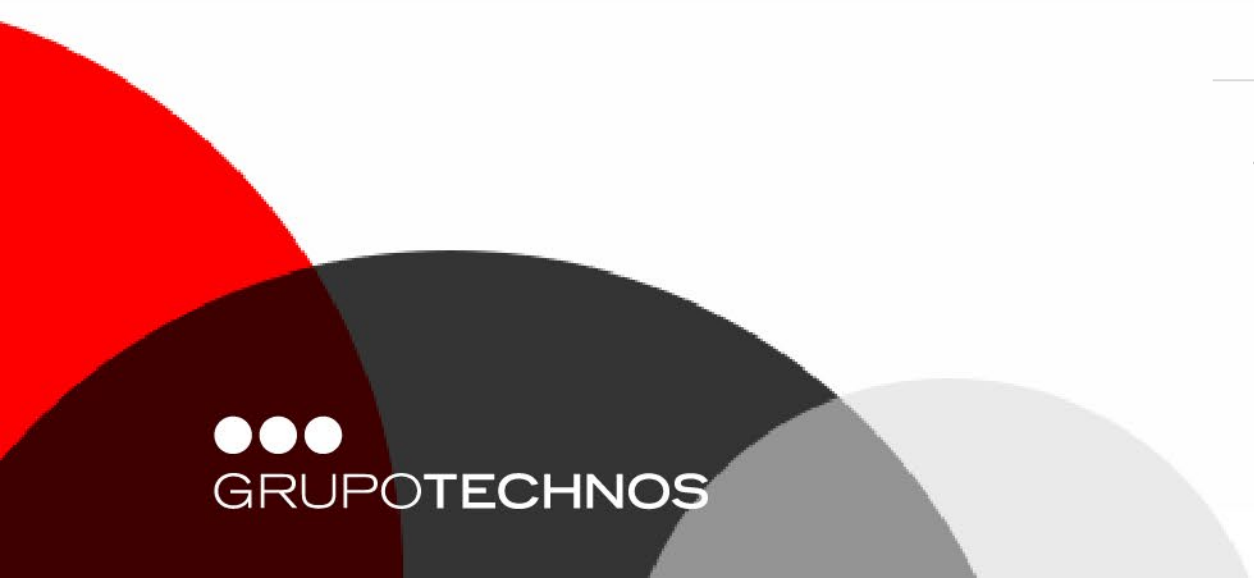
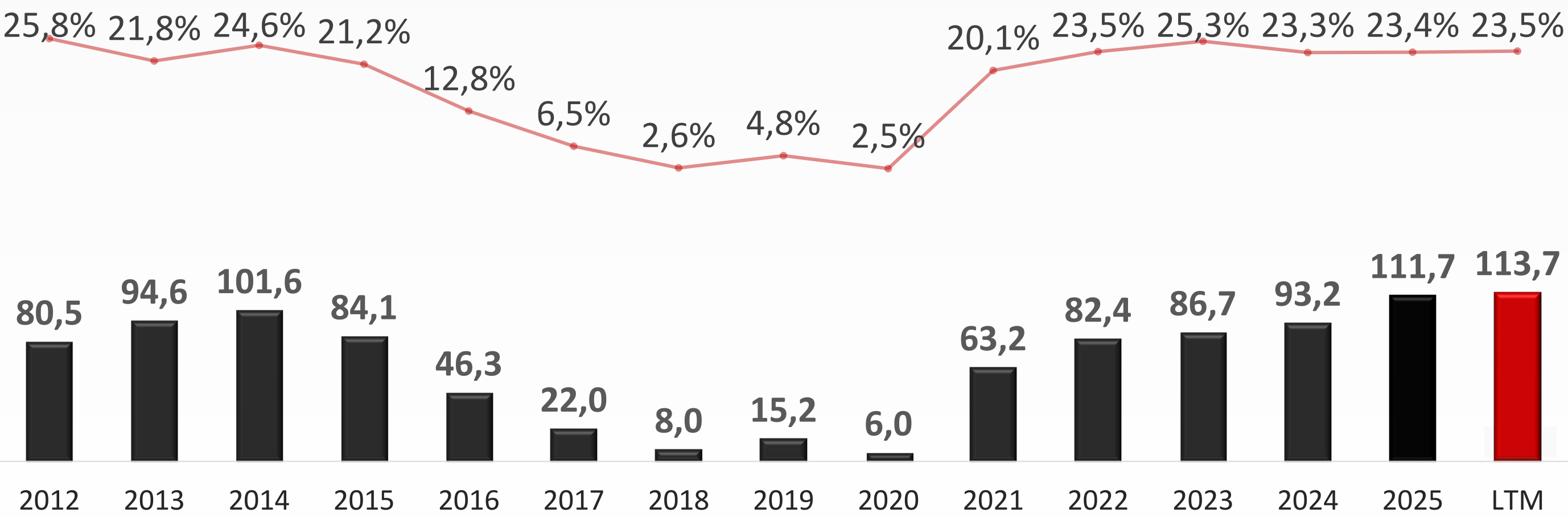


# Financial Evolution

SG&A and  
% of Net Revenue



Adjusted EBITDA and  
Adjusted EBITDA Margin





# Agenda

## 1. Destaques do Trimestre

Daniela Pires

## 2. Indicadores Financeiros

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## 3. Evolução Financeira

Daniela Pires

## 4. Q&A





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